

Perfectmatch



Award Winning Lapel Pins since 1985

PIN RESOURCE GUIDE

MOST POPULAR

Wood Pins

Page 25

Soft Enamel

Page 12-13

Cloisonné

Page 8-9

5 Day Digital

Page 18-19

Patches

Page 30-31

Color Wood

Page 25



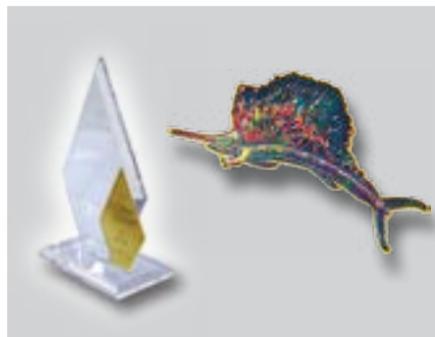
2020

Awards & American Patriotic Pins

Proud Winner of 20 Product Awards at the PPAI Contest



Years of Award Winning Quality & Customer Service Excellence



American Pride Lapel Pins & Patches

\$ 2.00 (P)

Your one stop source for high quality patriotic American flag pins and 100% embroidered emblems.

All items are available with same day shipping. This is a great way for a corporation, medical center, or bank to show corporate identity and American patriotism.



NEW

ALL ORDERS MUST MEET A MINIMUM OF \$100 (P)
For any order below \$100 (P), a processing fee of \$50 (P) will be applied to the order.
Same day shipping

American Flag Patches
sew on backing
Large 3 1/2 x 2 1/4 inches \$ 2.00 (P)
Small 2 1/2 x 1 5/8 inches \$ 1.30 (P)

Stock & Custom Awareness Ribbons

Available with a custom logo digital imprint on our new aluminum stock shape. 1 1/4" from top to bottom. See page 18-19 for custom prices.



\$ 1.30 (P)

Photo Etch USA #1
1" point to point 14k Gold Plate
Same day shipping

\$ 0.90 (P)

USA #13
Stock Patriotic Aluminum Ribbon
1.25" from top to bottom
Same day shipping

\$ 1.30 (P)

Photo Etch USA #5
1" top to bottom 14k Gold Plate
Same day shipping

\$ 0.90 (P)

Photo Etch USA #2
1" point to point 14k Gold Plate
3-week production, Priced as PhotoEtch
[See page 16](#)

\$ 0.90 (P)

Stock Pink and Yellow Ribbon
1.25" from top to bottom
Same day shipping

\$ 1.50 (P)

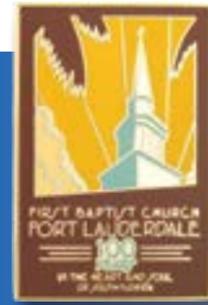
Custom Color Ribbons - No Logo
1.25" from top to bottom
5-Day production - 100 units minimum
Not all PMS colors available



LASERED CLOISSONNÉ on HARD FIRED CLOISSONNÉ

Cloisonné enamel without metal around each color. This process reproduces the smallest details not possible with any other process. Any design can be reproduced using lasered cloisonné without metal around each color and without having to adapt the emblem to the process.

Pages 6-7

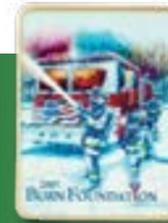


HARD FIRED CLOISSONNÉ

Each design is stamped into brass. The recessed areas are inlaid with a cloisonné paste made of water and a powder of finely ground colored glass. Then fired at a high temperature until the glass fuses to the metal. The result is then carefully polished until the surface of the glass is level with the metal.

Pages 8-9

High Polish 14K Gold or Platinum, Antique Gold or Bronze plate



DIGITAL PRINTING



Introducing our newest most popular and fastest process yet. Digital printing on our stock cloisonné and aluminum pieces. Rich, vibrant color, without all of the hefty setup charges per color.

Pages 18-19

Now available with our new SUPERSIZED Aluminum shapes.



EMPLOYEE RECOGNITION

5-DAY recognition solutions Easy mix-n-match number pins in stock and ready to ship with **Your imprint in 5 days or less.** Perfectmatch solved the last minute stress..

Page 20-21

We got you covered.

High Polish 14K Gold plate.



HIGH POLISHED METAL

Featuring DULL MATTE, STIPPLED or FLORENTINE backgrounds. **MINIATURE BADGES**

Die struck to show the beautiful contrast between the polished metal and the textured background. Especially attractive when combined with cloisonné or soft enamel color. Cloisonné is level with the polished metal. Dull Matte, Stippled or Florentine are three optional finishes for the background.

Pages 10-11



SOFT ENAMEL (Die Struck)

Die struck metal has the same thickness as used for cloisonné. The recessed areas are color filled with dull or glossy soft enamel. We highly recommend dull soft enamel, because it creates more contrast between the raised polished metal and the recessed enamel. PMS color match at no additional charge.

Pages 12-13

SILK SCREEN

Die struck hand polished metal. Each color ink is squeezed through silk mesh. The mesh has the design burned into it so that the ink is applied only to the areas to be colored. This process brings vivid colors and fine details to your project. Four color process available with Offset Printing.

Page 15

High Polish 14k Gold or Platinum plate

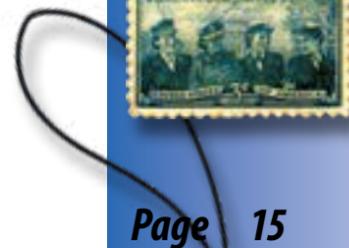


EXPRESS Digital

Custom shape with epoxy dome

Great inexpensive process for art with many colors and gradations, digitally printed on aluminum, custom shapes and epoxy dome is standard on this easy colorful process. Required art JPG 300dpi. Options include thick aluminum or stainless steel metal.

Pages 14



PVC Pins & Charms

Popular for decorating cell phones, MP3 players and backpacks.

Pages 24

If you need a logo seen by a younger demographic, this is your hip new ticket!



PATCHES & APPLIQUES

Computer embroidered patches and appliques, with up to 7 thread of colors included.

Pages 30-31



3D CASTINGS

Our custom hand poured casts offer 3D high definition details in a variety of metal platings.

Page 33

Available in push pins and lapel pins.



GENUINE CHENILLE

Chenille letters, numbers and logos are used by educational institutions, professional, amateur and youth sports. Applied to uniforms and "letterman" jackets.

Pages 33

Washable, dry-cleanable and extremely durable.



COLOR PRINTED WOOD LAPEL PINS

NEW

4 color printing on natural wood pins. Create attention getting promotional pins from 5 stock shapes. Create a true one of a kind promotion with an optional custom shape.

Page 25



LASER ENGRAVED WOOD LAPEL PINS

Communicate words like "GREEN" & "ENVIRONMENT." Create attention getting promotional pins from 5 stock shapes. Create a true one of a kind promotion with an optional custom shape.

Page 25



ATTACHMENTS & PACKAGING

Let us customize your emblem to match any occasion. Pieces can easily be made into any of the following: key chains, book marks, cuff links, eyeglass holders, earrings, shoe tags, money clips, bolo ties, necklaces, golf ball markers, safety pins, stick pins and zipper pulls. If you don't see what you're looking for, we can make the Perfectmatch for you.

Golf Ball Markers

Available in 5 day Digital Printing. We also stock several wonderful box and packaging options for your emblematic jewelry.

Pages 32, 36-37



2010 PRICES
On America's Best
Lapel Pins

Lasered Cloisonné

Cloisonné Enamel without metal around each color - Available with any attachment.
Push Pin and/or Emblematic Pin

	Size	100	300	500	1,000	3,000	5,000
LC 1	1/2"	4.16	2.44	1.94	1.84	1.80	1.78
LC 2	5/8"	4.50	2.62	2.08	2.04	2.02	2.00
LC 3	3/4"	4.60	2.72	2.30	2.20	2.16	2.14
LC 4	7/8"	4.88	2.98	2.44	2.42	2.38	2.36
LC 5	1"	5.20	3.24	2.80	2.70	2.66	2.64
LC 6	1 1/4"	5.80	3.70	3.30	2.96	2.80	2.78
LC 7	1 1/2"	6.40	4.16	3.80	3.22	2.94	2.92

(6P)

The above prices include FOUR COLORS either Lasered or Cloisonné. Background counts as one color.
Add \$ 0.12 (R) per each additional color.

- TOOLING CHARGE: *none if stock shape pg. 35
Tooling charge for interior design & each change
1" and under \$ 120.00
1-1/2" and under \$ 160.00
Center Cut-Out each hole \$ 60.00
Loop Tooling Charge \$ 60.00 (4R)
- LASER SETUP CHARGE: \$ 80.00 (p) per each color
FULL 4 COLOR Setup charge \$ 180 (p)
- PLATING:
14K Gold, Platinum or Copper plate
[See page 34 for other plating options](#)
- NORMAL PRODUCTION TIME:
Typically 3 weeks after PO and proof approval.
- LESS THAN MINIMUM: Under 100 add \$ 200.00 (P)
- OPTIONAL ATTACHMENTS:
[See Attachment section on page 36-37](#)



2010 PRICES
On America's BEST
Lapel Pins

Hard Fired Cloisonné

Cloisonné colors are separated by a thin line of metal. Colors are flush with metal.

	Size	100	300	500	1,000	3,000	5,000
PC 1	1/2"	4.08	2.36	1.78	1.76	1.72	1.70
PC 2	5/8"	4.42	2.54	2.00	1.98	1.96	1.94
PC 3	3/4"	4.52	2.64	2.22	2.12	2.08	2.06
PC 4	7/8"	4.80	2.90	2.36	2.34	2.32	2.28
PC 5	1"	5.12	3.16	2.62	2.60	2.58	2.56
PC 6	1 1/4"	5.98	3.88	3.34	3.32	3.30	3.28
PC 7	1 1/2"	6.60	4.44	3.92	3.90	3.88	3.86

(6P)

For larger sizes or quantities please contact customer service.

- TOOLING CHARGE:**
Tooling Charge for interior design & each change
1" and under \$ 120.00
1-1/2" and under \$ 160.00
Center Cut-Out each hole \$ 60.00
Loop Tooling Charge \$ 60.00 (4R)
- ADDITIONAL COLORS:** Prices include 4 colors
For each additional color add \$.20 (R)
- Combination plating & dyed black is not available
- PLATING:** 14K Gold, Platinum or Copper plate
[See page 34 for plating options](#)
- NORMAL PRODUCTION TIME:**
Typically 3 weeks after PO and proof approval.
- LESS THAN MINIMUM:** Under 100 add \$ 200.00 (P)
- OPTIONAL ATTACHMENTS:**
[See Attachment section on page 36-37](#)

High Hand Polished Metal

Dull Matte



Combination of 14K Gold and Platinum Plating



Dull Matte with Hard Fired Cloisonné



Dull Matte with Soft Enamel



High Hand Polished Metal

2010 PRICES
On America's BEST
Lapel Pins

With Dull, Stippled or Florentine Background - with or without colors.

	Size	100	300	500	1,000	3,000	5,000
PM 1	1/2"	4.12	2.40	1.80	1.78	1.76	1.74
PM 2	5/8"	4.46	2.66	2.10	2.00	1.98	1.94
PM 3	3/4"	4.70	2.92	2.30	2.20	2.16	2.14
PM 4	7/8"	5.20	3.48	2.62	2.60	2.58	2.54
PM 5	1"	5.72	3.82	2.98	2.96	2.92	2.90
PM 6	1 1/4"	7.08	4.94	3.96	3.94	3.92	3.90

(6P)

For larger sizes or quantities please contact customer service.

- TOOLING CHARGE**
Tooling Charge for interior design & each change
1" and under \$ 120.00
1-1/2" and under \$ 160.00
Center Cut-Out each hole \$ 60.00
Loop Tooling Charge \$ 60.00 (4R)
- ADDITIONAL COLORS:** Prices include 4 colors
For each additional color add \$.20 (R)
*Specify: cloisonné or soft enamel color
- PLATING:** 14K Gold, Platinum or Copper plate
[See page 34 for plating options](#)
- COMBINATION METAL:**
For combination of 14K Gold and Platinum plating on the same pin add \$ 0.12 (R)
- NORMAL PRODUCTION TIME:**
Typically 3 weeks after PO and proof approval.
- LESS THAN MINIMUM:** Under 100 add \$ 200.00 (P)
- OPTIONAL ATTACHMENTS:**
[See Attachments section on page 36-37](#)

RUSH AVAILABLE



Soft Enamel

2010 PRICES
On America's BEST Label Pins

Die struck Soft Enamel with or without epoxy dome. Colors are recessed in die struck metal.

	Size	100	300	500	1,000	3,000	5,000
SE 1	1/2"	3.64	2.14	1.76	1.70	1.66	1.64
SE 2	5/8"	3.74	2.24	1.98	1.80	1.74	1.72
SE 3	3/4"	3.82	2.32	2.22	1.88	1.84	1.80
SE 4	7/8"	3.92	2.42	2.40	1.96	1.92	1.90
SE 5	1"	4.00	2.50	2.46	2.06	2.02	2.00
SE 6	1 1/4"	4.86	4.12	3.22	3.00	2.96	2.92
SE 7	1 1/2"	5.72	4.98	4.08	3.86	3.82	3.78

For larger sizes or quantities please, contact customer service. (6P)

- TOOLING CHARGE:**
Tooling Charge for interior design & each change
1" and under \$ 120.00
1-1/2" and under \$ 160.00
Center Cut-Out each hole \$ 60.00
Loop Tooling Charge \$ 60.00 (4R)
- ADDITIONAL COLORS:** Prices include 4 colors
For each additional color add \$ 0.12 (R)
- Dyed color plating available
- EPOXY DOME:**
1" and under add \$ 0.12 (R) Each
Over 1" add \$ 0.22 (R) each
- PLATING:** 14K Gold, Platinum or Copper plate
[See page 34 for plating options](#)
- NORMAL PRODUCTION TIME:**
Typically 3 weeks after PO and proof approval.
- LESS THAN MINIMUM:** Under 100 add \$ 200.00 (P)
- OPTIONAL ATTACHMENTS:**
[See Attachments section on page 36-37](#)

10 Day EXPRESS Digital w/ Custom Shapes



10 day - EXPRESS Digital 4 Color Process with CUSTOM shape & Epoxy dome

4 Color process imprinting on custom aluminum shapes. Push Pin and/or Emblematic Pin

	Size	100	300	500	1,000
EXD 1	1/2"	2.82	2.46	2.42	2.38
EXD 2	5/8"	2.96	2.56	2.54	2.50
EXD 3	3/4"	3.06	2.72	2.68	2.64
EXD 4	7/8"	3.20	2.82	2.78	2.70
EXD 5	1"	3.32	2.94	2.80	2.72
EXD 6	1 1/4"	3.84	3.42	3.28	3.20
EXD 7	1 1/2"	4.36	3.92	3.78	3.70
EXD 8	2"	4.98	4.42	4.20	4.12

(4P)

In a BIG hurry? [Check out Digital Printing on page 18-19](#) for 5 day production on stock shapes.

- STOCK SHAPES: [See page 35 for stock sizes and shapes](#)
- SETUP CHARGE: \$ 100.00 (P)
REPEAT SETUP CHARGE: \$ 60.00 (P)
- LESS THAN MINIMUM: Under 100 add \$ 100.00(P)
- EPOXY DOME: Standard included in cost.
- PLATING: Standard Aluminum finish
Material: Standard 0.8mm Aluminum.
- NORMAL PRODUCTION TIME: 10 days
* Production load dictates actual time
- PRE-PRODUCTION SAMPLE:
Not available.
We create a virtual proof for free.

Traditional Silk Screen



2010 PRICES
On America's BEST
Lapel Pins

Silk Screen

On hand polished metal with or without epoxy dome - Push Pin and/or Emblematic Pin

	Size	100	300	500	1,000	3,000	5,000
SS 1	5/8"	2.66	2.56	2.46	1.54	1.46	1.32
SS 2	3/4"	2.76	2.66	2.56	1.64	1.56	1.42
SS 3	7/8"	2.84	2.74	2.64	1.72	1.64	1.50
SS 4	1"	2.98	2.88	2.78	1.86	1.76	1.64
SS 5	1 1/4"	3.38	3.12	3.02	2.12	2.00	1.78

For larger sizes or quantities, please contact customer service.

(6P)

- TOOLING CHARGE *none if stock shape see pg.35
Tooling Charge for interior design & each change
1" and under \$ 120.00
1-1/2" and under \$ 160.00
Center Cut-Out each hole \$ 60.00
Loop Tooling Charge \$ 60.00 (4R)
- SCREEN CHARGE: Add \$ 80.00 (P) Per color
- EPOXY DOME:
1" and under add \$ 0.12 (R) Each -
Over 1" add \$ 0.22 (R) each
- PLATING: 14K Gold or Platinum plate
- NORMAL PRODUCTION TIME:
Typically 3 weeks after PO and proof approval.
- ADDITIONAL COLORS: Prices include 4 colors
For each additional color add \$ 0.20 (R)

[5-DAY process see Digital Printing on page 18-19](#)

Photo Etch & Offset Printing pins

BEST BUY



Photo Etched

Die Struck Custom Shapes on 1mm thick metal - Push Pin and/or Emblematic Pin

	Size	300	500	1,000	3,000	5,000
PE 1	1/2"	1.98	1.84	1.52	1.50	1.48
PE 2	5/8"	2.04	1.86	1.56	1.52	1.50
PE 3	3/4"	2.08	1.88	1.58	1.56	1.52
PE 4	7/8"	2.10	1.90	1.60	1.58	1.54
PE 5	1"	2.12	1.94	1.62	1.60	1.56
PE 6	1 1/4"	2.56	2.38	1.98	1.96	1.92
PE 7	1 1/2"	3.08	2.82	2.40	2.38	2.36

(5P)

For larger sizes or quantities please contact customer service.

- TOOLING CHARGE:**
Tooling Charge for interior design & each change
1" and under \$ 120.00
1-1/2" and under \$ 160.00
Center Cut-Out each hole \$ 40.00
Loop Tooling Charge \$ 40.00 (4R)
- ADDITIONAL COLORS:** Prices include 4 colors
For each additional color add \$.12 (R)
- EPOXY DOME:**
Add \$ 0.12 (R) ea. - Over 1" add \$ 0.22 (R) ea.
- PLATING:** 14K Gold, Platinum or Copper plate
Add \$ 0.15 (R) for Black Metal
- NORMAL PRODUCTION TIME:**
Typically 3 weeks after PO and proof approval.
- LESS THAN MINIMUM:** \$ 200 (P)
- OPTIONAL ATTACHMENTS:**
[See Attachments section on page 36-37](#)



Offset Printing

On aluminum with epoxy dome - Push Pin and/or Emblematic Pin

	Size	100	300	500	1,000	3,000	5,000
OP 1	1/2"	2.68	1.66	1.24	1.16	1.04	0.92
OP 2	5/8"	2.72	1.70	1.30	1.24	1.12	0.94
OP 3	3/4"	2.88	1.74	1.38	1.28	1.18	1.06
OP 4	7/8"	2.92	1.84	1.46	1.34	1.22	1.08
OP 5	1"	3.08	1.94	1.52	1.38	1.28	1.18
OP 6	1 1/4"	3.22	2.14	1.74	1.66	1.56	1.46
OP 7	1 1/2"	3.96	2.54	2.12	1.98	1.84	1.70
OP 8	1 3/4"	5.04	3.34	2.78	2.60	2.36	2.10
OP 9	2"	6.08	4.06	3.46	3.22	3.00	2.74

(6P)

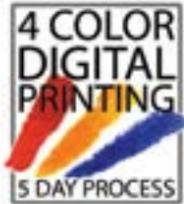
For larger sizes or quantities please contact customer service.

- SETUP CHARGE** *waived over 5k units
Setup Charge for interior design & each change
Four color process with 4 film \$ 180.00 (P)
- THICKNESS:** 0.8mm
For 1.0mm thickness add \$ 0.12 (R)
- PLATING:** Aluminum incl. OR Stainless Steel add \$0.06 ea.
Add \$ 0.50 for brass pin with 14k Gold or Platinum (2P)
- EPOXY DOME:** Included
- NORMAL PRODUCTION TIME:**
Typically 3 weeks after PO and proof approval.
- LESS THAN MINIMUM:** \$200 (P)
- OPTIONAL ATTACHMENTS:**
[See Attachments section on page 36-37](#)

Digital Printing - 4 Color Process



Made in USA



Our Most Popular Domestic Process

Perfect for multi-color jobs, low quantities and speedy end of week deliveries.

Digital Printing provides 4-color process, without the hefty color setup charges.

This process provides vibrant color and photo quality resolution on all of our stock shapes: the new cast Bottle Caps, Golf Ball Markers, and Number Employee Recognition Pins.



POPULAR

Digital Printing 4 Color Process on Stock Shapes

4 Color Process imprinting on our stock Cloisonné and Aluminum Shapes. Push Pin and/or Emblematic Pin

	Size	50	100	300	500	1,000
4PC 1	1/2"	3.18	2.82	2.56	2.48	2.44
4PC 2	5/8"	3.32	2.96	2.66	2.60	2.56
4PC 3	3/4"	3.48	3.06	2.82	2.76	2.70
4PC 4	7/8"	3.60	3.20	2.92	2.84	2.76
4PC 5	1" & 1 1/4"	3.70	3.32	3.04	2.86	2.78
4PC 8	2"	5.40	4.88	4.52	4.26	Call for larger quantities (5P)

Need CUSTOM SHAPES? [See page 14 EXPRESS DIGITAL](#) with custom shape, production time 10 days.

- STOCK SHAPES: [See page 35 for stock sizes and shapes](#)
- SETUP CHARGE: \$ 100.00 (P)
REPEAT SETUP CHARGE: \$ 60.00 (P)
RUSH charge \$100 (P) *when available.
- LESS THAN MINIMUM: Under 50 add \$ 100.00 (P)
- EPOXY DOME: unavailable
- PLATING: 14K Gold or Platinum plate
Oversized: Aluminum
- NORMAL PRODUCTION TIME: 5 days
- PRE-PRODUCTION SAMPLE: Same day shipping available
Ask customer service for details.

Employee Recognition Stock Shapes



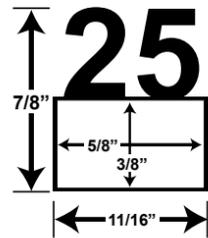
Made in USA



Number Employee Recognition Pins - NERP

Four color imprinting on 100% genuine hard fired cloisonné. Our NEW number employee recognition stock shapes give you the benefit of custom orders without the custom die charges. Available in numbers 1 thru 10, 15, 20, 25, 30, 35 and 40. Digital Printing Process Only.

Certain artwork restrictions apply for orders with full bleeds and tight border margins, which may require additional setup charges.



Classic Employee Recognition with Cloisonne - EMPRT

Our Classic Laurel Wreath Round Employee Recognition Pin is now available using the process of Digital Printing.

Perfect for full color logos on a beautiful 100% Genuine Hard Fired Cloisonné white background.

Hand polished 14K Gold metal, Genuine Hard Fired Cloisonné and Digital Printing.



A beautiful deep laurel wreath stamping, on extra thick metal gives the pin a "significant" feel. Carefully polished to an ultra smooth finish and plated with 14K gold, this pin feels high end when you hold it.



EMPR Rectangle



We recommend adding the optional PB box for an even more exclusive presentation. \$ 1.20 (P)



Ovals available in numbers 1 thru 50. The employee recognition pin uses insert numbers, so you can pick as many of each as you need. You can even have one Swarovski Crystal in the insert.



EMPR Round

Employee Recognition

Photo Reproduction or Digital Printing on our NEW stock design and Classic Employee Recognition pin. 14K Gold plate laurel wreath and NEW number design. Both available with 4 color imprinting.

	Size	50	150	300	500
NERP - Number Shape	7/8"	4.76	4.34	3.92	3.78
EMPRT - Digital printing Round or Rectangle	1"	5.24	4.46	4.10	3.98
EMPR* - Photo Label - Round or Rectangle	1"	5.24	4.46	4.10	3.98

Please specify if you would like the round or rectangle design in Photo Reproduction or Digital Printing. (4P)

*EMPR with photo labels are being discontinued, available for reorder until out of stock.

1. PRODUCTION TIME: 5 Days
2. PLATING: 14k Gold
3. EPOXY DOME: Available for EMPR style only. Add \$ 1.06 (P) each.
4. OVAL NUMBERS: Price includes 1 oval per pin. Additional ovals are \$ 1.60 (P) each.
5. SETUP CHARGE: EMPR, EMPRT & NERP: \$ 100.00(P)
REPEAT SETUP CHARGE: EMPR, EMPRT & NERP: \$ 60.00 (P)
6. LESS THAN MINIMUM: \$100 (P)
7. STONES: Available for EMPR and EMPRT styles only. Add stone price to price of pin \$ 4.90 (R)



1-50 Years available in stock
Gold or platinum plate 7/8" tall x 5/8" wide

STOCK ROCKERS



When placing a pin order, advise if you will be adding stock tabs, so we may correctly position the backside post. Service fee of \$50.00 (P) for orders under \$100.00 (P)

Custom Shape Pins with stock number ovals

(mix numbers freely)



[Stock Award Recognition pins with print space on page 20-21](#)

Black fill or no color fill \$ 2.60 (P)

Custom Tabs & Bars

Fits any size or shape pin.

When ordering pins for Custom Tabs, we suggest using a Deluxe Ball clutch with a long post.

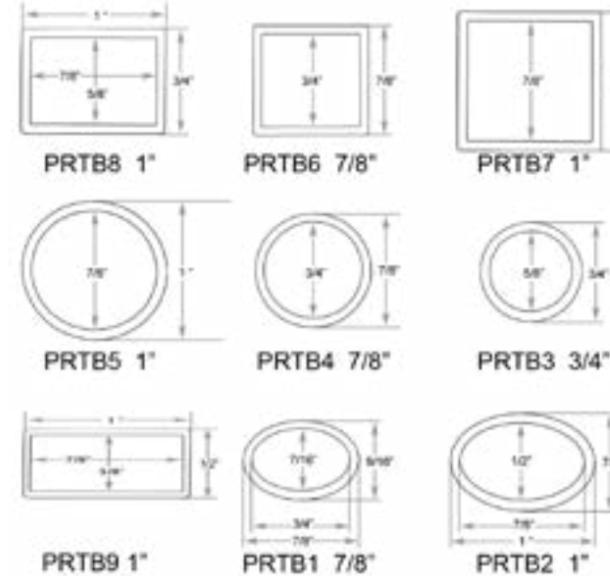


Ribbon Tabs

Rocker Tabs

Chain with Jump Ring

Thin Border Stock Shapes



Thin Border Stock Shapes

Photo Reproduction on Classic Thin Border stock shapes.
Photo reproduction on 9 stock shapes, 14K Gold or Platinum plate.
Push Pin and/or Emblematic Pin

	Size	50	100	300	500	1000
CLA	3/4"	2.86	2.36	1.88	1.70	1.66
CLA	7/8"	2.92	2.42	1.92	1.74	1.68
CLA	1"	2.96	2.46	1.96	1.92	1.88

(5P)

- Nine Stock shapes available with either 14K Gold or Platinum plate
- SETUP CHARGE: \$ 100.00 (P)
REPEAT SETUP CHARGE: \$ 60.00 (P)
- NORMAL PRODUCTION TIME:
Stock Shapes - 5 days
With Epoxy dome - 3 weeks
- OPTIONAL EPOXY DOME: add \$0.50 (P)
*not available on 5 day
- LESS THAN MINIMUM: Under 50 add \$ 100.00 (P)
- PRE-PRODUCTION SAMPLE:
Same day shipping available
Ask customer service for details

Bendable PVC & Wood pins



Popular for decorating cell phones, MP3 players and backpacks. If you need a logo seen by a younger demographic, this is the hip new option!

Bendable PVC Phone Charms & Pins

Soft flexible PVC material for lapel pins, charms and key chains. Lapel pins and charms available with military clutch, cell phone strap, key chain or ball chain.

	Size	100	300	500	1,000	3,000
PVC-1	1/2"	3.60	2.72	1.92	1.52	1.50
PVC-3	3/4"	3.64	2.76	1.96	1.56	1.54
PVC-5	1"	3.68	2.80	2.00	1.60	1.58
PVC-6	1-1/4"	3.72	2.86	2.08	1.62	1.60
PVC-7	1-1/2"	3.80	2.96	2.16	1.64	1.62

(5P)

1. Pricing includes 4 colors
For each additional color add \$0.20(P)
2. SILK SCREEN SETUP: \$80.00(P) per color
3. LESS THAN MINIMUM: Not Available
4. TOOLING: 2D Mold fee \$180.00(P)
3D Mold fee \$240.00(P)
5. PRODUCTION TIME:
Typically 2-3 weeks after PO and proof approval
6. PRE-PRODUCTION SAMPLE:
Add \$ 80.00 (x) - \$ 40.00 (x) rebated upon approval of sample - Rebate not available on under 300 pieces
7. Standard Attachment: Military Clutch included
For Key chain / Cell phone strap / Ball Chain add \$ 0.38 (P)



Made in USA 

Digital Printing & Laser Engraved Wood Pins

Push Pin and/or Emblematic Pin

	Size	50	100	300	500	1,000
LW 1	Rectangle 1" x 1 1/2"	4.98	3.74	3.24	2.76	2.60
LW 2	Oval 1" x 1 1/2"	4.98	3.74	3.24	2.76	2.60
LW 3	Square 1"	4.82	3.68	3.18	2.82	2.54
LW 4	Round 1"	4.82	3.68	3.18	2.82	2.54
LW 5	Oval Small 1" x 5/8"	4.64	3.64	3.14	2.78	2.50

(5P)

Price includes laser engraving or color printing on wood pin and military clutch, pins individually poly bagged.

1. TOOLING CHARGE:
No charge for stock shape
2. SETUP CHARGE: \$ 100.00 (P)
REPEAT SETUP CHARGE: \$ 60.00 (P)
3. Natural wood color and shading may vary
4. LESS THAN MINIMUM: Under 50 add \$ 100.00 (P)
5. NORMAL PRODUCTION TIME: 5 days
6. Wood is organic, not all styles are always available.

Key Chains & Bookmarks

See designated process page for emblem costs.



Side Screw

Split Ring

Bookmark 4" BMC

ATTACHMENT PRICES ONLY

A11	Slide Screw / Unbreakable JR	\$ 0.66 (P)
A12	Split Ring 1" / Unbreakable JR	\$ 0.64 (P)
CHN	Add chain to Key Chain costs	\$ 0.48 (P)

NOTE: Keyrings not to scale

ATTACHMENT PRICES ONLY

Bookmark BMC 4" \$ 1.80 (P)
NOTE: Pictures do not show bookmarks not to scale. Size listed is the bookmark, not including the size of the emblem on top.

BEST BUY



Superior Iron - Die Struck

The Best High Volume Process.

With or without Soft Enamel, with or without Epoxy Dome - Push Pin and/or Emblematic Pin

	Size	1,000	3,000	5,000	10,000	30,000
ISE1	1/2"	1.12	0.92	0.90	0.88	0.84
ISE2	5/8"	1.16	1.00	0.98	0.92	0.88
ISE3	3/4"	1.26	1.10	1.06	1.04	1.00
ISE4	7/8"	1.32	1.14	1.16	1.12	1.08
ISE5	1"	1.36	1.24	1.20	1.16	1.12
ISE6	1 1/8"	1.52	1.36	1.34	1.28	1.24
ISE7	1 1/4"	1.68	1.64	1.56	1.52	1.48

(5P)

Prices for larger quantities available upon request.

- TOOLING CHARGE:**
Tooling Charge for interior design & each change
1" and under \$ 120.00
1-1/2" and under \$ 160.00
Center Cut-Out each hole \$ 60.00
Loop Tooling Charge \$ 60.00 (4R)
- ADDITIONAL COLORS:** Prices include 4 colors
For each additional color add \$ 0.12 (R).
- EPOXY DOME:**
Add \$ 0.12 (R) Each - Over 1" add \$ 0.22 (R) each
- PLATING:** 14K Gold, Platinum or Copper plate
Add \$ 0.15 (R) for Black Metal
Add \$ 0.80 (R) for Superior Gold Plating
- NORMAL PRODUCTION TIME:** 3 Weeks
- LESS THAN MINIMUM:** \$200 (P)



Push Pins
 Point of Push Pin protected by a Styrofoam Ball
 Prices include Styrofoam Ball
 Add \$ 0.16 (P) for Military Clutch #A1
 See Designated Process Page for emblem cost



Zinc Alloy Medallions

3mm thick - single or double sided Medallion with, or without, enamel or cloisonne colors

	Size	100	300	500	1000	MOLD per side
M1	1 3/4"	4.30	4.20	3.96	3.82	280.00
M2	2"	4.42	4.22	4.08	3.94	280.00
M3	2 1/4"	4.72	4.58	4.46	4.36	330.00
M4	2 1/2"	5.44	5.27	5.06	4.96	330.00
M5	2 3/4"	6.12	5.88	5.64	5.54	405.00
M6	3"	6.72	6.46	6.22	6.12	405.00

Due to fluctuations in material costs, prices listed are to be used as ballpark figures only, and are subject to change. For more accurate pricing, artwork should be supplied to customer service for a current market rate.

1. PLATING: 14k Gold or Platinum plate
 Antiqued Finish under 2 1/4" add \$ 0.80 (R)
 Antiqued Finish over 2 1/4" add \$ 1.20 (R)
2. THICKNESS: 3mm
3. Prices include up to 4 colors
 Additional colors: Add \$ 0.20 (R)
4. NORMAL PRODUCTION TIME: 3 weeks
5. OPTIONAL ATTACHMENTS:
[See Attachments section on page 36-37](#)



Patches & Appliques

	Size	100	300	500	1,000	3,000	5,000	10,000	20,000
APQ 1	1"	Appliques			1.60	1.54	1.24	1.22	1.12
APQ 2	1 1/4"	Less than minimum available			1.90	1.88	1.42	1.40	1.30
APQ 3	1 1/2"	Call for details			2.14	2.08	1.78	1.76	1.66
E 1	2"	3.44	2.02	1.34	1.32	1.30	1.26		
E 2	2 1/2"	4.26	2.68	1.84	1.80	1.78	1.74		
E 3	3"	5.06	3.36	2.32	2.30	2.28	2.24		
E 4	3 1/2"	6.05	3.98	3.00	2.98	2.96	2.68		
E 5	4"	6.98	4.60	3.45	3.42	3.40	3.04		
E 6	4 1/2"	8.06	5.68	4.12	4.10	3.96	3.36		
E 7	5"	9.22	6.80	4.94	4.92	4.30	3.80		

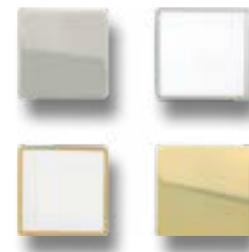
Lettering not recommended for appliques up to 1 1/2". Lettering must be 1/8" or larger in height for Embroidered Patches 2-5 inches. (8P)

- EMBROIDERED PATCHES:**
Computer embroidered with merrow border. No tape charge. Twill background with rayon silk thread. Prices include up to 7 thread colors and up to 75% thread coverage.
- Add \$ 0.40 (P) for over 75% thread coverage.
Add \$ 0.20 (P) for each additional color.
Add \$ 0.20 (P) for metallic thread
Add \$ 0.60 (P) for heat seal backing
- APPLIQUÉS:**
100% embroidery area. Adhesive backside at no extra cost. Packaged on cards in poly bag.
*Less than minimum available.
- NORMAL PRODUCTION TIME: 3 Weeks**
- PRE-PRODUCTION SAMPLE: \$80 (X)**
Tape charge applies, contact customer service \$ 40.00 (X) rebated upon approval of sample for orders of 300 or more pieces.



See page 33 for our NEW Genuine Chenille Letters and logos

Platings, Stones & 5-Day Stock Shapes



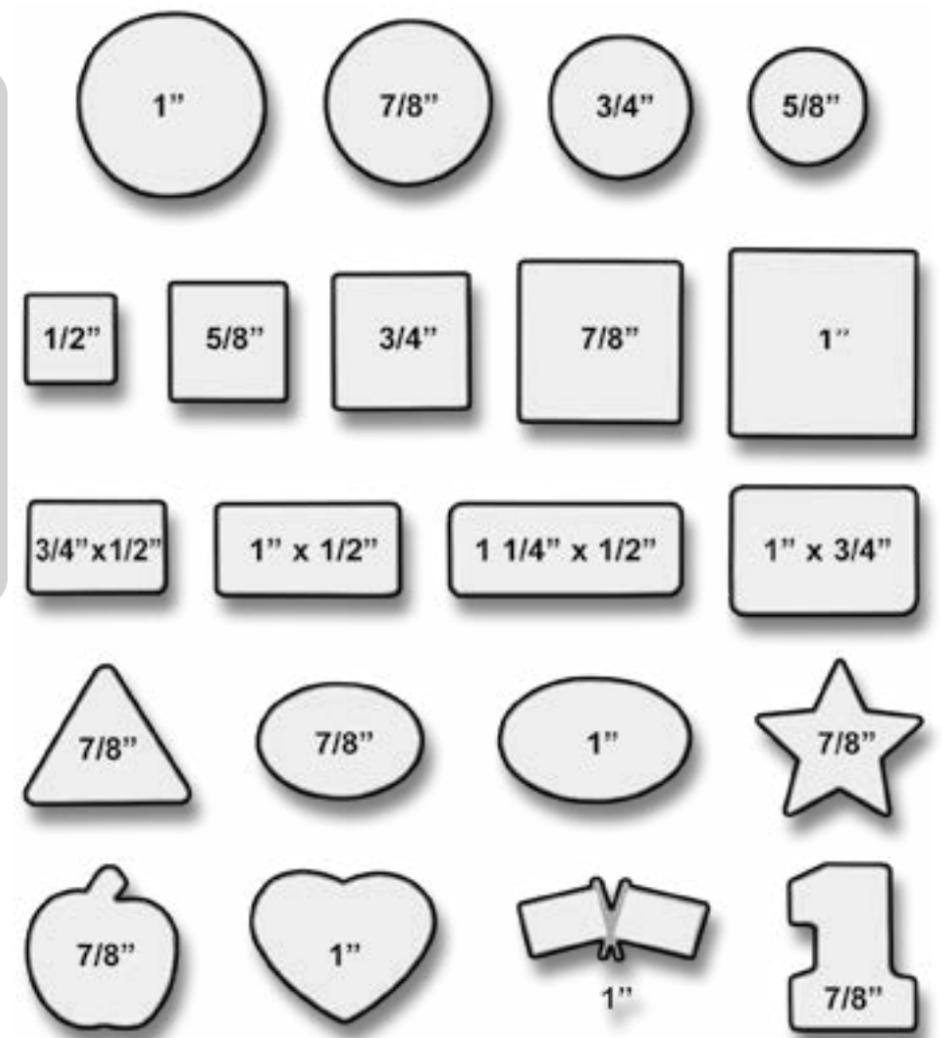
Stock Shapes

For Digital Printing on Cloisonné, Aluminum and Polished metal.

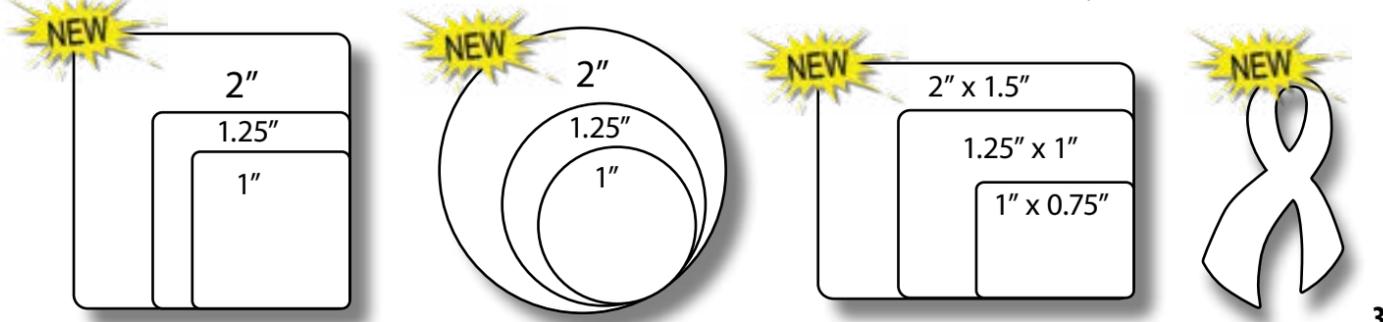
21 great shapes - Available in 14k Gold or Platinum plate, either as a solid metal surface or with a smooth Cloisonné surface.

Printing on stock shapes offers a quick and cost effective way of delivering a high-quality product with a tight schedule.

Print on either a white Cloisonné or Aluminum background or a high polished metal background, in either 14K Gold or Platinum plate.



Oversized Aluminum Stock Shapes 5-Day process



- PLATING: 14K Gold, Platinum, or Copper Plate**
 Antique finish Add \$ 0.20 (R)
 Black Metal finish Add \$ 0.15 (R)
 Dyed Black Metal Add \$ 0.22 (R)
- 14K SUPERIOR PLATING:** Add \$ 0.80 (R)
 Double plated for deep rich plating with extra hand polishing on edges.
- SERIALIZING:** Add \$ 0.98 ea (P)
 Standard Laser or Black Laser engraving.
 * Black laser gives more contrast.
 ** Not available on all processes.
- SYNTHETIC STONES:**
 We use Swarovski Crystals.
 2pt Synthetic Diamond, Ruby, Emerald, etc. \$ 4.90 (R)
 Custom sizes available, contact customer service.

Attachments Available in 14k Gold or Platinum finish



Badge Holders & Retracts

Badge Holder Attachments

BBC	Bulldog Badge Clip	\$0.60 (P)
RBH	Retractable Plastic Badge Holder (minimum order 100)	\$1.40 (P)



Prices for Attachments

BOOKMARKS		KEY CHAINS		
BMA	2" Long	2.40	A11 Side screw with unbreakable jump ring	0.66
BMB	4" Long	2.60	A12 Split ring 1" with unbreakable jump ring	0.64
BMC	6" Long curved	1.00	CHN Chain added to key chain cost	0.48
A27	Bars each loop	0.06	A30 Loose magnet attachment to hold emblem * Magnet Attachment NOT returnable.	1.20
A28	Bars each jump ring	0.20	A21 Magnetic backside (vinyl magnet)	0.40
A22	2 loops no jump ring	0.12	AMC Money Clip	1.60
A16	2 loops with 2 jump rings	0.52	A15 Necklace 18" Chain	2.00
A23	4 loops with no jump rings	0.24	A9 Safety Pin	0.50
A24	4 loops with 2 jump rings	0.64	STG Shoe Tag (each)	1.00
A26	4 loops with 4 jump rings	1.04	A8 Stick Pin with clutch	0.50
BT	Bolo Tie	1.50	S5 Genuine Gem Stones	*market-price
CHU	Chain loop with regular jump ring	0.60	S4 Genuine Blue Diamonds	*market-price
CHO	Chain loop with open jump ring	0.80	S2 Swarovski Crystals / Synthetic Gem Stones	4.90 (R)
A10	Charm loop with regular jump ring	0.34	SR Stock rockers available for immediate delivery	2.60
A19	Charm loop with unbreakable jump ring	0.44	A2 Deluxe Ball Head clutch	0.64
A7	Cuff links (pair)	2.00	A3 Deluxe Flat Head clutch	0.64
ADP	3 inch Diaper Pin	1.38	A1 Military clutch (each additional clutch)	0.16
CDS	Dome top (curved top metal)	0.50	A4 Tie tack with chain & button bar	0.64
DFAT	Double face adhesive tape	0.20	A5 Screw posts	0.64
A13	Earrings (pair)	2.00	A6 Tie bars 2" x 3/16"	1.76
ETM	Extra thick metal	0.80	A29 Tie bars 2 1/4" x 7/16"	1.84
EH	Eyeglass holder	1.20	A31 Yellow plastic clutch	0.04
F	Flats (no attachment)	0.00		
GBM	Golf ball marker	1.30		
A25	Zipper pull with unbreakable jump ring	0.48		
MB	MASTER BAG charge	1.08		
			Unless otherwise marked all items	2(P)

General Information

Acknowledgments

All orders are acknowledged in writing. Please review the acknowledgment carefully and advise immediately if there are any discrepancies from your original instructions.

Artwork

Our preference is camera ready artwork 3-4 times the size of the final product.
 Digital artwork must be at least the size of the final product @ 300 dpi. We accept PSD, ESP, PDF, JPEG, TIFF and Illustrator files.
 Preferred type of digital artwork is flat jpg at 300 dpi or better of the final product.
 Colors MUST be specified in writing as PMS for each color in a product. Specify as swatches next to artwork with written PMS reference.

Backside Imprint

Requires an additional tooling charge. Add \$ 0.40 (P) each run charge. Distributor imprint available at reduced rate.

Consecutive Numbers

See laser serializing on page 34

Co-Op Program

Each order must be for catalog minimum. Take first column quantity and use second column price. Second column is minimum to take end quantity price (EQP). Orders must be accompanied with back up literature.

Corrections or Cancellations

An order in process is subject to costs incurred to date of cancellation, and a \$ 25.00 (X) cancellation fee.

Curved Top Metal

Convex and shaped before the die is cut. Not to be confused with an epoxy dome. Add \$ 0.50 (P) each. Also, add an additional \$ 40.00 (R) tooling charge for 1" or smaller.

Delivery Time

Normal manufacturing time is required for shipment of order after approval of pre-production sample. See catalog page for selected process production times.

Double Face Adhesive Tape

Add \$ 0.20 (P) each.

Epoxy Dome

Transparent protective epoxy coat, covering top layer of emblem. Prices vary for different processes.
 Please see catalog page for selected process.

Flats

Use emblem price on catalog page showing selected process.

Large Quantity Orders

Contact customer service.

Less Than Minimum

Add \$ 200.00 (P). See designated process for each LTM charge.
 \$ 50.00 (P) LTM for all stock item orders under \$ 100.00 (P).

Packaging

Each item individually packaged in poly bag. See page 32 for packaging options, custom packaging available on request.

Paper Cards

Available upon request. Contact customer service for details.

Virtual Proofs

Free Artwork and Virtual Proof with all purchase orders, multiple changes to customer's art billable based on regular art rates.

Plating

See all plating options on page 34. Some platings are not available for all processes.

PMS Colors

No additional charge to match PMS colors in processes with PMS match. *Not available on all processes.

Pre-Production Sample

Add \$ 80.00 (X) plus applicable additional charges. \$ 40.00 (X) rebated upon approval of sample. Rebate not available under 300 pieces.

Repeat Orders

No tooling charge for EXACT repeat orders, repeat orders with change to artwork is treated as new orders.

NOTE: Tooling and screens are stored for 24 months / 2 years.

Repeat orders on products older than 2 years may be subject to tooling charges.

Rush Orders

Inquire with Customer Service, only available on some processes.

Shipping

F. O. B. Los Angeles, CA. Freight prepaid and added to invoice. We ship UPS except when instructed otherwise.

For drop shipments add \$ 10.00 (X) per each location.

Distributor is responsible for FedEx pickup charges. Handling charges apply for 3rd party shipments.

Stones

We feature Swarovski crystals for our synthetic stones. See page 34.



Tabs & Bars

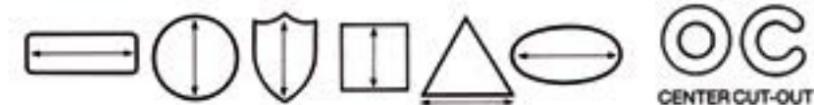
Custom Tabs and Custom Bars measured by largest dimension, use designated process page for prices.

See our stock rocker tabs on page 22 .

Tooling Charge

Tooling charge for interior design and each metal change. Measure largest dimension, and size or shape. A new die is required for each metal change including year changes, number changes, stones etc. and for Silk Screen outside shape.

1" and under	\$ 120.00
1 1/2" and under	\$ 160.00
Center cut-out per each hole	\$ 60.00
Loop tooling charge	\$ 60.00 (4R)



Emblem pricing is based on the largest dimension.

PAYMENT: Check & Money orders are accepted for invoice balances.

ALL Credit card payments are subject to a 3.5% processing charge, pay by check to avoid processing charge.
 Interest is clearly defined on the invoice and **will** accrue on balances older than 30 days.

Trademarks

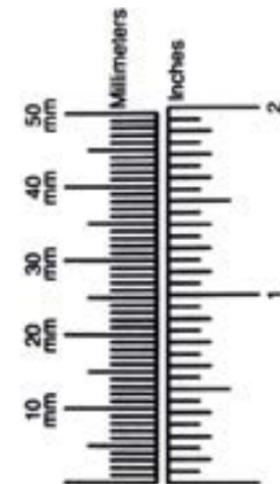
Perfectmatch assumes distributors are authorized to use trademarks presented to use for reproduction.

We assume no liability in trademark or copyright disputes.

In a trademark dispute, Perfectmatch will on request surrender merchandise to trademark holder.

The distributor placing the order will be liable for production cost.

Pricing & Typographical Errors



Classic Pin Collection

Lasered Cloisonne	6-7
Hard Fired Cloisonne	8-9
High Hand Polished Metal	10-11
Soft Enamel	12-13
Express Digital	14
Silk Screen	15
Photo Etched	16
Offset Printing	17
Printing on Polished Metal	15
Superior Iron - Die Struck	27

5 Day Production

Digital Printing on Cloisonne	18-19
Employee Recognition	20-21
Thin Border Stock Shapes	23
Laser Engraved Wood Lapel Pins	25
Color Printed Wood Lapel Pins	25

Stock Shapes	35
Genuine Chenille Patches	33
Embroidered Patches & Appliques	30-31
PVC Cell Phone Charms	24
PVC Lapel Pins & Key Chains	24
Zinc Alloy Medallions	29
Sterling Silver and Precious Metals	Call for Details
Made in the USA Die-Struck Pins	Call for Details

Owner
Bo Lorentzen
Committed to
Distributors



Supplier of Award Winning
Lapel Pins since 1985



2020